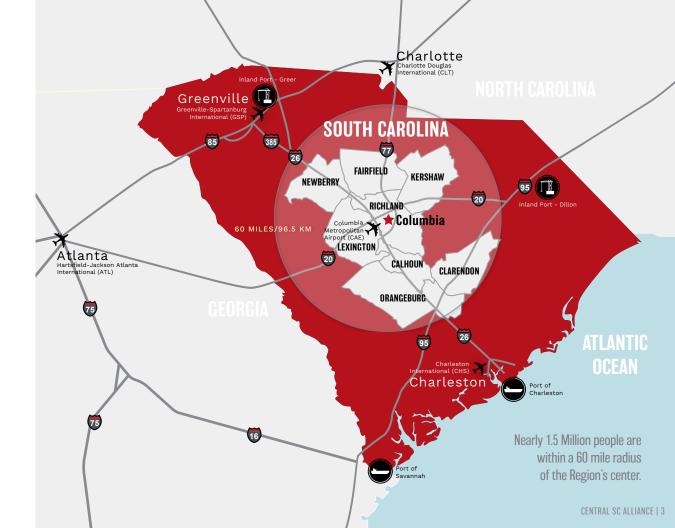
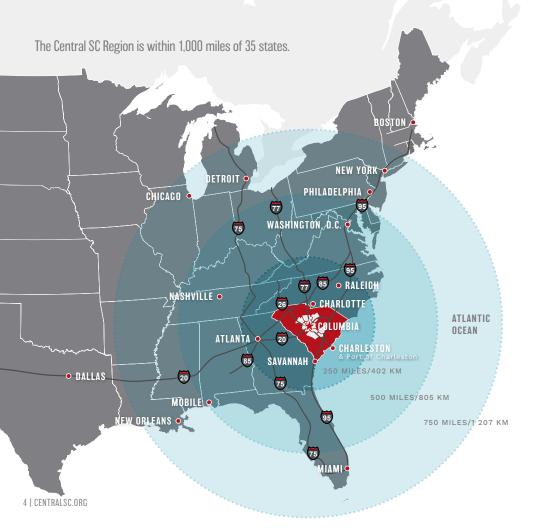
## THE IDEAL PLACE TO **GROW YOUR BUSINESS** CENTRAL SOUTH CAROLINA REGION

# ABOUT THE CENTRAL SC ALLIANCE

Founded in 1994, the Central SC Alliance (CSCA) is a 501(c)(3) not-for-profit public/private partnership which engages in the recruitment of new jobs and capital investment in the eight-county Central South Carolina Region. Whether you are an existing business looking to expand or a global company interested in locating in the Region, the CSCA can provide valuable assistance that will help facilitate the site selection process. An on-site professional team will work as a confidential consultant and coordinate with state and local officials for a smooth experience.



2 | CENTRALSC.ORG



# GEOGRAPHIC BENEFITS OF

- Located in the Eastern Standard Time Zone, the Central SC Region is situated for dayof communication with international locations
- Roughly 66% of the U.S. population is accessible within a day's drive
- Same day travel to numerous major U.S. population centers
- Home to SC's largest cargo airport, the Columbia Metropolitan Airport (CAE); under a one hour drive from international flights at Charlotte-Douglas (CLT); and less than 3.5 hours from Hartsfield-Jackson (ATL), the world's busiest airport
- As short as a 47 mile drive to the Port of Charleston and 100 miles to the Port of Savannah

# ROBUST TRANSPORTATION

#### **AIRPORT ACCESS**

#### COLUMBIA METROPOLITAN (CAE)

- Columbia Metropolitan Airport (CAE) is located within the Central SC Region
- Nearly 1.1 million passengers served in 2022; provides services to 10 major airports in 9 cities
- Direct flights to Charlotte-Douglas (CLT) and Hartsfield-Jackson Atlanta (ATL) international airports
- Largest air cargo operation in SC, and home to Fedex and a UPS air hub
- 500+ acres of property adjacent to CAE available for development



#### CHARLOTTE-DOUGLAS INTERNATIONAL (CLT)

- Accessible from the Central SC Region in as little as a 60 minute drive via I-77
- Averages 1,600 aircraft movements and
  43 Million passengers annually
- Flights to 35 international destinations
- 24-hour access to the 200-acre Norfolk Southern Intermodal Facility which offers 6 freight delivery destinations
- Handled nearly 162,300 tons of cargo in 2022



#### INTERSTATES

Four major interstates in the Central SC Region provide easy access throughout the state and along the Eastern U.S. coastline. Commute time averages 30 miles in 30 minutes.



#### **RAIL SERVICE**

- CSX and Norfolk Southern operate approximately 2,300+ miles of track in South Carolina. Each have an intermodal facility at the Port of Charleston
- Norfolk Southern operates a bulk transfer facility in West Columbia, just two miles from I-26 and near CAE. The terminal can handle dry and liquid bulk commodities like flour, sugar and plastic pellets, as well as aggregates, steel and lumber
- CSX operates an automotive distribution center in West Columbia and boasts more than 325 miles in the Central SC Region
- There are 11 freight railroads running through South Carolina

#### **FOREIGN TRADE ZONES**

- The Foreign Trade Zone (FTZ) program allows for companies to defer, reduce or eliminate duties and tariffs on imported goods under certain conditions
- South Carolina ranks fourth nationally for annual volume of FTZ exports and sixth for FTZ imports
- The Central SC Region is served by FTZ 127 and FTZ 21
- FTZ 127 is located at and operated by the Columbia Metropolitan Airport, covering a 108-acre tract; U.S. Customs and Border Protection (CBP) operates the Port of Columbia at CAE
- Recognized as one of the busiest in the U.S., FTZ 21 boasts sites in Orangeburg County, SC and the Lowcountry, and covers the Port of Charleston

# **DEEP WATER ACCESS**

#### PORT OF CHARLESTON

- The Port of Charleston is located less than an hour from the Central SC Region and is directly accessible via I-26, with connections to I-20, I-77, and I-95. MSC and Maersk are the largest carriers
- Charleston's harbor currently has 16 neo-Panamax services weekly
- The Hugh Leatherman Terminal opened Phase One in 2021, part of a large harbor deepening project to created the deepest harbor on the East Coast (52-feet MLW inner harbor) to aid in increasing efficiency and traffic of neo-Panamax ships
- Boasts an under 60 minute two-way truck turnaround and a 500 ton barge crane for heavy-lifting needs

#### **OTHER PORTS**

- INLAND PORTS Dillon and Greer are intermodal rail facilities serviced by CSX (Dillon) and Norfolk Southern (Greer)
- PORT OF SAVANNAH has over 3 million sf of warehouse space with immediate access to I-16 and I-95

### PORT of CHARLESTON

**95%** intermodal rail growth since 2010

**#3** U.S. port for North Europe container trade **8th** largest U.S. port in value of goods handled ALL major containe lines & carrier

alliances

### 150

moves per hour, target berth production **38** verage m

average moves per crane per hour

## HLT

first greenfield container terminal to open in the U.S. since 2009

60 min

two-wav

truck turnaround

time

# BUSINESS ADVANTAGES OF

#### **SKILLED WORKFORCE**

Offering a highly skilled and productive workforce has long been a draw to world-class companies looking to expand their businesses. South Carolina has been ranked among the top 5 in the nation for its competitive labor environment by Area Development Magazine, and supports the development of a strong workforce with highly-valued programs.



#### WORKFORCE RESOURCES

- readySC<sup>™</sup>
  - Established in 1961, it is one of the nation's premier training programs available at virtually no cost to qualified employers and is customized to employers' training needs
  - More than 313,163 workers trained by the nationally-recognized workforce training program

- A variety of industries are served by the program including, but not limited to: Aerospace, Automotive, Biotech, Call Centers, Chemicals, Distribution, Food and Beverage Processing, Metals, Plastics, Textiles, etc
- Global brands, like Michelin North America, Boeing, BMW, UPS, Mark Anthony Brewing and Volvo Cars have utilized the program to recruit and train workers
- Apprenticeship Carolina™ is provided at no cost to employers and offers employers access to aid in the development of demand-driven registered apprenticeship programs
- Clemson University International Center for Automotive Research (CU-ICAR) provides research and education tailored to the automotive industry. Recognitions include "Top 5 Global Best Practices" and 1 of 7 "Centers of Excellence"
- Quick Jobs Centers provide local training and skills upgrading to the workforce for indemand occupations
- ACT WorkKeys Profiling & Certification is overseen by ACT, a leading national testing institution, and offers employers profiling assessments of their current jobs for matching qualified candidates



- SC Works centers are local hubs for employers and the workforce for informational, educational and governmental resources
- Military installations: Fort Jackson, McEntire Joint National Guard Base and Shaw Air Force Base provide an additional source of talent with skilled military personnel exiting into the civilian workforce, as well as military spouses
- Additional startup resources include: South Carolina Research Authority (SCRA), University of South Carolina/Columbia Technology Incubator, Midlands Technical College Enterprise Campus Business Accelerator, SOCO Vista/SOCO BullStreet, GrowCo and TechSC

#### SC TECHNICAL COLLEGE SYSTEM

#### CENTRAL CAROLINA TECH • MIDLANDS TECH • ORANGEBURG-CALHOUN TECH • PIEDMONT TECH

SC Technical College System is the state's largest higher education system and supports 16 technical schools around the state, four of which are located in Central SC. The system also includes readySC™ and Apprenticeship Carolina™

#### REGIONAL MANUFACTURING JOBS Have growth more than

• Training areas of expertise for technical colleges include skills for in-demand occupations like Mechatronics, Advanced Manufacturing, Information Technology, Welding, etc.

#### MIDLANDS TECHNICAL COLLEGE

- As the largest technical college in the Central SC Region with six locations, Midlands Technical College offers 150+ academic and training programs including 35+ manufacturing and skilled trade programs
- Dedicated Center of Excellence for Technology (CET), Business Accelerator, HAAS Shop Floor training facility, and Center for Business and Information Technology
- The MTC Enterprise Campus is the first of its kind in the U.S. A 130-acre, state-of-the-art industrial park and college campus intertwines professionals and students in a unique environment. It features a Business Accelerator with flexible multi-bay building space, and is the home to The Ritedose Corp, Bluestar Forensics and others

#### UNIVERSITY OF SOUTH CAROLINA (USC)

- The flagship university in the state, the University of South Carolina's main campus is located in the Central SC Region and serves more than 35,000 students annually with 60+ nationally-ranked academic programs. It's home to the nation's Best Public University Honors College and has numerous top ranked graduate programs
- Nearly 1/4 of all Bachelor's and Graduate degrees awarded at public universities in South Carolina are conferred by the USC
- The USC's Moore School of Business has been repeatedly recognized for having the #1 International Business degrees for both undergraduate and graduate programs for the past 30 years
- The USC's McNAIR Center is focused on advancing aerospace in S.C. through the state's first aerospace engineering program, as well as conducting research, engaging in economic activities and enhancing workforce development

#### **OTHER COLLEGES & UNIVERSITIES**

Allen University, Benedict College, Claflin University, Columbia College, Columbia International University, Newberry College and SC State University

#### **EMPLOYER-FRIENDLY CLIMATE**

Tort reform, workers' compensation reform, lower taxes and health care access for small businesses are just a few of the reasons why South Carolina has repeatedly ranked among the top five most employer-friendly states in the U.S.

#### **CORPORATE INCOME TAX**

Corporate income tax is levied only by the state and is based primarily on federal gross and taxable income. It is determined by single-factor apportionment and only taxed on the portion of income derived from in-state operations.

#### CORPORATE INCOME TAX CREDITS



Job Tax Credit (JTC): By creating new jobs in South Carolina, companies may be eligible for a tax credit against their South Carolina income tax liability. Provides a 15-year carry forward for unused credits



Corporate HQ Tax Credit: 20% credit based on cost of facility or direct lease costs to offset annual corporate income tax or license fee. Not limited in ability to eliminate corporate income taxes. Available for 5 years, and can carry forward up to 10 years for unused credits





#### LOCAL PROPERTY TAXES & INCENTIVES

Prior to any statutory or discretionary incentives, effective personal property taxes in the Central SC Region range from 2.38% to 6.90% and real property tax rates range from 1.36% to 3.93% for commercial users. For manufacturers with the current exemption, real and personal property tax rates range from 1.36% to 3.93%.

#### **PROPERTY TAX LIABILITY =** PROPERTY VALUE (LESS DEPRECIATION) × ASSESSMENT RATIO × MILLAGE RATE

#### AVAILABLE EXEMPTIONS



MANUFACTURING INVESTMENTS

OF \$50K OR MORE

(OTHER INDUSTRY OUAL IFIERS AVAILABLE)



INTANGIBLE

PROPERTY

#### DISCRETIONARY INCENTIVES



#### JOB DEVELOPMENT CREDITS (JDC)

State-negotiated incentive that provides funds to offset costs of locating or expanding a facility in South Carolina; project-specific and meets same criteria as Jobs Tax Credit

### ADDS ADDITIONAL PROPERTY TAX SAVINGS:

INVENTORIES

NEGOTIATED CASE-BY-CASE

#### JOB RETRAINING CREDIT

Refund of up to \$1,000/full-time production employee/year for retraining; must be a necessity for the business to remain competitive or to introduce new technologies

#### SALES & USE TAXES & INCENTIVES



#### **RELIABLE & AFFORDABLE UTILITIES**

Competitive energy prices and available benefits make South Carolina a lower-cost, probusiness location in the U.S.

#### ELECTRICITY

- SC has one of the lowest industrial power rates at more than 14% below the national average
   SALES TAX INDUSTRIAL ELECTRICAL
- Green initiatives are on WANUFACTURING the rise, helping businesses stretch their dollars. SC and power companies provide rebates and incentives for qualified businesses

#### NATURAL GAS

• South Carolina's natural gas cost (\$8.99 Mcf) remains competitive.

#### WATER & WASTEWATER

• With seven of the eight major river basins in the state flowing through Central SC, companies in the Region have access to an abundant, high-quality supply of fresh water



#### TELECOMMUNICATIONS



# EXPORT ECONOMY

South Carolina's 2022 global exports topped \$31.5 Billion in goods. The state collaborates with companies worldwide to aid in exporting through efforts like the State Trade and Export Promotion (STEP) program.

**E** 

16 | CENTRALSC.OR

in U.S. tire

### 1 ST

in U.S. tire & ball or roller bearings and parts exports in export of automobiles to world

markets

**20**<sup>TH</sup>

nationally in overall exports

#### TOP **1** EXPORT ITEMS

TRANSPORTATION EQUIPMENT CHEMICALS PLASTICS & RUBBER PRODUCTS MACHINERY; EXCEPT ELECTRICAL COMPUTER & ELECTRONIC PRODUCTS FABRICATED METAL PRODUCTS Electrical equipment; Appliances & components Paper Food Manufacturing Textiles & Fabrics TOP **5** EXPORT PARTNERS

CANADA
 GERMANY
 CHINA
 MEXICO
 S. KOREA

# **DOMESTIC ACTIVITY**

South Carolina is committed to helping domestic companies establish, relocate and expand in the local market. Roughly 90% of the Central SC Region's workforce is employed by American companies, including some of the biggest industry names and leaders. Along with these companies, the Central SC Region has been the launching pad for numerous recognizable startups.





18 | CENTRALSC.ORG

## MARQUEE BRANDS IN CENTRAL SC



THE CENTRAL SC REGION'S

browse our online database

### **HIGHLY-DIVERSIFIED GROUP OF INDUSTRIES**

HELPS MAINTAIN REGIONAL ECONOMIC STABILITY & STRENGTH



# **LIVING HERE**

#### COST OF LIVING

Comfort doesn't have to come at a high price. With a cost of living that falls below the national average and many nearby major metropolitan areas, residents in Central SC can live well.

COLUMBIA MSA		JNITED STATES
94.4	OVERALL	100
\$3.263	GASOLINE	\$2.642
\$1,107	APARTMENT Rental	\$1,210
<b>\$2.55</b>	SUGAR	\$2.64
<b>\$2.36</b>	HALF GALLOI Of Milk	\$2.35
\$124.17	DOCTOR	\$119.68
\$426.90	PRESCRIPTIO MEDICATION	·· \//n//n
		- C2ER COLI, 2022

#### HOUSING

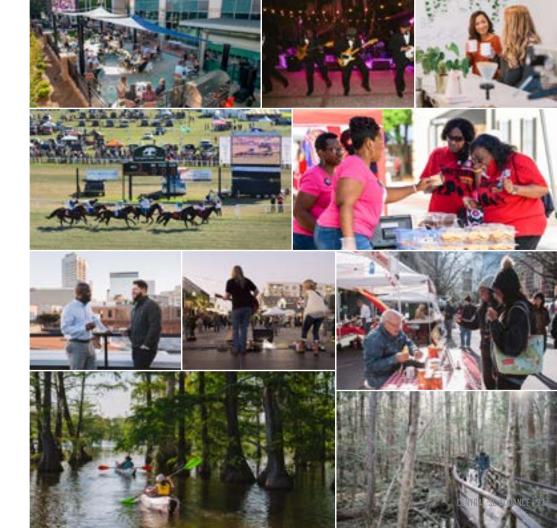
A variety of housing at a moderate price provides buyers with a selection that's hard to beat. Metropolitan home pricing that falls more than 40% below the national average makes ownership an affordable opportunity.

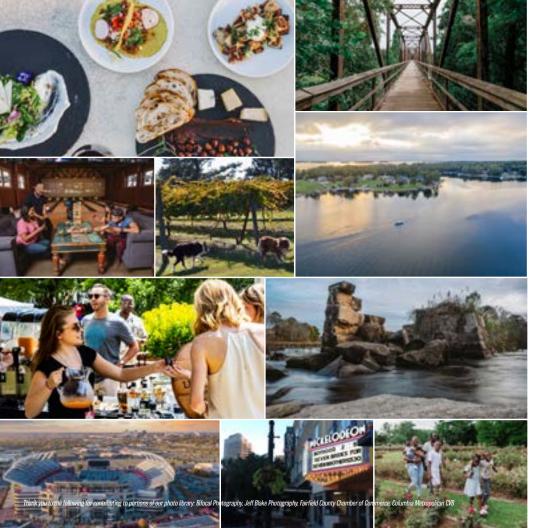
### AVERAGE PRICE OF SINGLE-FAMILY HOMES

COLUMBIA, SC \$269,900

ATLANTA, CA	MIAMI, FL
\$365,100	\$557,500
CHARLOTTE-CONCORD- Castonia, NC \$397.700	WASHINGTON, DC \$585,000
SOUTHERN U.S. \$359,500	NEW YORK-NEWARK Jersey City, Ny-NJ \$607,600
UNITED STATES	LOS ANGELES, CA
\$392,800	\$849,400

- NAR, Metropolitan Median Area Prices and Affordability, 2022





#### **ATTRACTIONS, AMENITIES & RECREATION**

Being located in the center of the state has its advantages. Here in the heart of South Carolina, you'll find entertainment options for every type of enthusiast.

#### **FESTIVALS & EVENTS**

#### CULTURAL AMENITIES

#### UNIVERSITY OF SOUTH CAROLINA Gamecocks

A hometown favorite, the University of South Carolina's Gamecocks boasts topranked sports teams and athletic venues

#### COLONIAL LIFE ARENA • TOWNSHIP AUDITORIUM • KOCER CENTER FOR THE ARTS • NEWBERRY OPERA HOUSE • ICFHOUSE AMPHITHEATER

Popular performance and event venues attracting global talent and hosting popular local attractions

#### ST. PATS IN FIVE POINTS • LAKE MURRAY 4th of July • South Carolina State Fair

Among the largest of their kind, these events draw crowds of spectators to the streets and waters of the Region

STEEPLECHASE RACES - BIG DADDY FISHING TOURNEY - ROSEWOOD CRAWFISH FESTIVAL - OKRA STRUT - STRIPED BASS FESTIVAL Southern food and heritage at its finest on display

#### SEGRA PARK AT BULLSTREET DISTRICT

Home to the Columbia Fireflies, this multi-use sports and entertainment venue serves up more than just baseball

#### THE VISTA • FIVE POINTS • SODA CITY

MARKET + DOWNTOWN DISTRICTS Popular destinations for food, fun and fanfare, you'll find just about every sort of flare you can imagine to fill your belly and spirit

#### EDVENTURE • SOUTH CAROLINA STATE MUSEUM • RIVERBANKS ZOO & GARDEN Nationally-ranked educational and historical attractions showcasing family-

friendly exhibits and activities

#### COLUMBIA MUSEUM OF ART • CITY ART • THE NICKELODEON • TRUSTUS • TOWN THEATRE • MCKISSICK MUSEUM

Just a few of the options available in the Region displaying historic and modern art and theatrics

SOUTH CAROLINA STATE HOUSE • HISTORIC CAMDEN REVOLUTIONARY WAR SITE • WINNSBORD TOWN CLOCK National Register/National Historic Landmark Program sites

ENOREE RIVER WINERY • THE WINERY AT MERCER HOUSE

Local vineyards and wineries featuring the native muscadine

#### OUTDOOR RECREATION

#### RIVERWAYS/RIVERWALKS

Perfect for rafting, fishing or sightseeing, our rivers and surrounding riverwalks accommodate water and land lovers alike

#### LAKE MURRAY • LAKE MARION • LAKE WATEREE

These three popular lakes cover over 173,000 acres and provide outlets for boaters, competitive fishers, scuba divers, etc.

#### COBBLESTONE • WYBOO • COLDEN HILLS • CAMDEN • MID CAROLINA • ORANGEBURG COUNTRY CLUB • CALHOUN HILLS (golf clubs)

A golfer's paradise, these are just some of the approximately four dozen public/ private golf courses regionally with yearround access

#### CONGAREE NATIONAL PARK • FINLAY PARK • SANTEE STATE PARK • LAKE MONTICELLO

PARK

25 Regional, State and National parks are located within the Region

experience more of what the Central SC Region has to offer



# **START CENTRAL SC**

Launched in 2021, *Start Central SC* is the Central SC Region's newest tool for talent recruitment and retention. This comprehensive website assist local and non-native job seekers with connecting to employment opportunities with local employers, as well as accessing information on education and upskilling resources, community details, military and veteran resources, regional news and more.

The Jobs Board hosted on the site is provided for free to job seekers and recruiting companies. Employers looking to enhance their recruitment opportunities may post listings that direct job seekers to their primary source(s) for job and application details.



# **NOTES**





Find out how our team can help you get your start in the heart of South Carolina:

- Professional site selection assistance
- Detailed information on available parks, sites and buildings
- A team of partners that will get answers to your questions
- Overviews of incentive programs



CENTRAL SC ALLIANCE 1201 Main Street, Ste 100 Columbia, SC 29201 (USA)

centralsc.org





803.733.1131 csca@centralsc.org